TOWN OF SULLIVAN, MAINE

FINANCIAL STATEMENTS
WITH INDEPENDENT AUDITOR'S REPORT

FOR THE FISCAL YEAR
ENDED JUNE 30, 2018

TOWN OF SULLIVAN, MAINE
FINANCIAL STATEMENTS AND SUPPLEMENTAL SCHEDULES
FOR THE FISCAL YEAR ENDED JUNE 30, 2018

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James W. Wadman
Certified Public Accountant

Telephone 207-667-6500
Facsimile 207-667-3636

James W. Wadman, C.P.A.
Ronald C. Bean, C.P.A.
Kellie M. Bowden, C.P.A.
Wanese L. Lynch, C.P.A.
Amy E. Atherton, C.P.A.

INDEPENDENT AUDITOR'S REPORT

Members of the Board of Selectmen
Town of Sullivan
Sullivan, ME 04664

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund and the aggregate remaining fund information of the Town of Sullivan, Maine (the Town) as of and for the fiscal year ended June 30, 2018, including the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund and the aggregate remaining fund information of the Town of Sullivan, Maine as of June 30, 2018, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

295 Main Street • P.O. Box 889 • Ellsworth, Maine 04605 • wadmancpa.com

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 3 through 6, and 20 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Sullivan, Maine's basic financial statements. The supplementary information is presented for purposes of additional analysis and are not a required part of the basic financial statements.

The supplementary information is the responsibility of management and was derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Respectfully Submitted,

James W. Wadman, C.P.A.

James W. Wadman, C.P.A.
February 6, 2019

TOWN OF SULLIVAN, MAINE
Management's Discussion and Analysis
For the Fiscal Year Ended June 30, 2018

The management of the Town of Sullivan, Maine (the Town) offers readers of the Town's financial statements this narrative overview and analysis of the financial activities of the Town for the fiscal year ended June 30, 2018. We encourage readers to consider this information in conjunction with the financial statements and accompanying notes that follow.

FINANCIAL HIGHLIGHTS – PRIMARY GOVERNMENT

Government-wide Highlights:

Net Position – The assets of the Town exceeded its liabilities at the fiscal year ending June 30, 2018 by $7,261,045 (presented as "net position"). Of this amount, $2,182,482 was reported as "unrestricted net position". Unrestricted net position represents the amount available to be used to meet the Town's ongoing obligations to citizens and creditors.

Changes in Net Position – The Town's total net position increased by $182,026 (a 25.7% increase) for the fiscal year ended June 30, 2018.

Fund Highlights:

Governmental Funds – Fund Balances – As of the close of the fiscal year ended June 30, 2018, the Town's governmental funds reported a combined ending fund balance of $2,191,448, a decrease of $56,366 in comparison with the prior year. Of this total fund balance, $1,220,412 represents general unassigned fund balance. This unassigned fund balance represents approximately 38% of the total general fund expenditures for the year.

Long-term Debt:

The Town's total long-term debt obligations decreased $24,551 (13.2%) during the current fiscal year. There were no new debt obligations issued during the year. Existing debt obligations were retired according to schedule.

OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the Town's basic financial statements. The Town's basic financial statements include three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains additional required supplementary information (budgetary comparison) and other supplementary information. These components are described below:

Government-wide Financial Statements

The government-wide financial statements present the financial picture of the Town from the economic resources measurement focus using the accrual basis of accounting and are designed to provide readers with a broad overview of the Town's finances, in a manner similar to a private-sector business. They distinguish functions of the Town that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The statement of net position includes all assets of the Town (including infrastructure) as well as all liabilities (including long-term debt), with the difference between the two reported as net position. The statement of activities shows how the Town's net position changed during the year, regardless of the timing of related cash flows. The government-wide financial statements can be found on pages 7 - 8 of this report.

Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The fund financial statements include statements for one category of activity – governmental funds.

The governmental activities are prepared using the current financial resources measurement focus and the modified accrual basis of accounting and are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, the governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balance provide a reconciliation to explain the differences between the governmental funds and governmental activities. The basic governmental fund financial statements can be found on pages 9 - 10 of this report.

Notes to the Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and the fund financial statements. The notes to the financial statements can be found on pages 11 - 19 of this report.

Required Supplementary Information

This section includes a budgetary comparison schedule, which includes a reconciliation between the statutory fund balance for budgetary purposes and the fund balance for the general fund as presented in the governmental fund financial statements (if necessary). Required supplementary information can be found on page 20 of this report.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

Net Position

The largest portion of the Town's net position (67.6%) reflects its investment in capital assets such as land, buildings, equipment and infrastructure (roads, bridges and other immovable assets), less any related debt used to acquire those assets that is still outstanding. The Town uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although, the Town's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

	Governmental Activities	Business-type Activities	Total 2018	Total 2017
Current Assets	$ 2,389,655	$ 0	$ 2,389,655	$ 2,473,980
Capital Assets	$ 5,065,820	$ 0	$ 5,065,820	$ 4,825,365
Total Assets	$ 7,455,475	$ 0	$ 7,455,475	$ 7,299,345
Current Liabilities	$ 36,506	$ 0	$ 36,506	$ 49,121
Deferred Inflows	$ 22,163	$ 0	$ 22,163	$ 10,278
Other Liabilities	$ 135,760	$ 0	$ 135,760	$ 160,928
Net Position;				
Invested in Capital Assets	$ 4,904,892	$ 0	$ 4,904,892	$ 4,639,887
Restricted	$ 173,671	$ 0	$ 173,671	$ 176,994
Unrestricted	$ 2,182,482	$ 0	$ 2,182,482	$ 2,262,138
Total Liabilities, Deferred Inflows, and Net Position	$ 7,455,475	$ 0	$ 7,455,475	$ 7,299,345

An additional portion of the Town's net position (2.4%) represents resources that are subject to external restrictions on their use. The remaining balance of unrestricted net position (30.0%) may be used to meet the government's ongoing obligations to citizens and creditors.

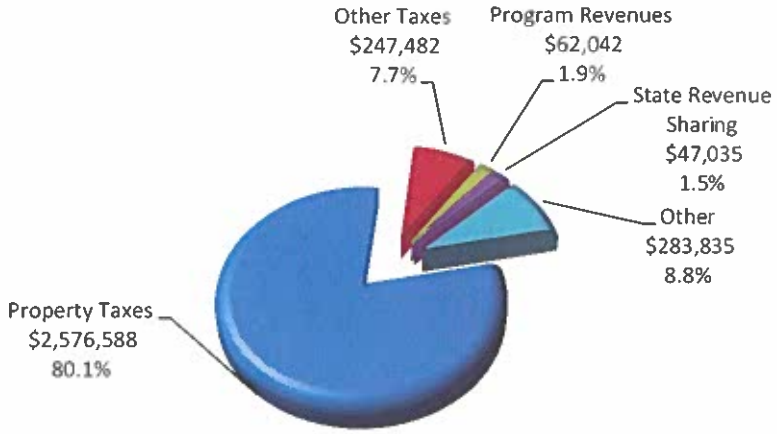
Changes in Net Position

Governmental activities increased the Town's net position by $182,026. This increase was primarily due to conservative budgeting and controlled costs offset by unbudgeted depreciation on capital assets.

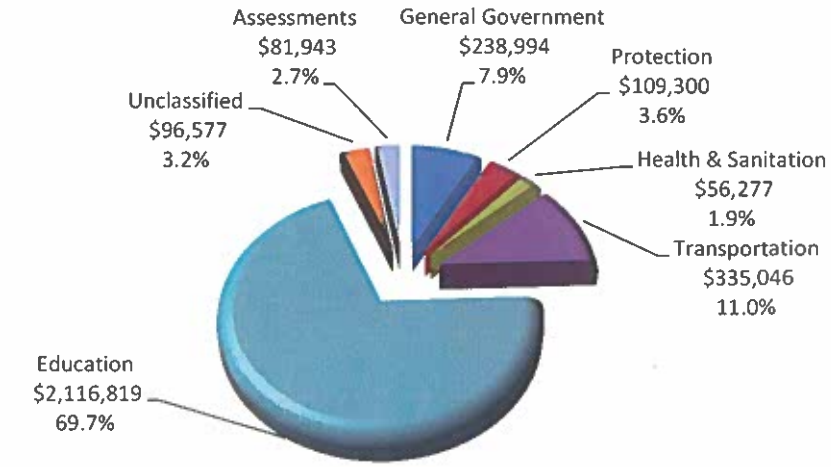
	Governmental Activities	Business-type Activities	Total 2018	Total 2017
Revenues;				
Tax Revenues	$ 2,824,070	$ 0	$ 2,824,070	$ 2,756,039
Program Revenues	$ 62,042	$ 0	$ 62,042	$ 59,969
Investments	$ 10,566	$ 0	$ 10,566	$ 3,384
Revenue Sharing	$ 47,035	$ 0	$ 47,035	$ 38,133
Other	$ 273,269	$ 0	$ 273,269	$ 101,389
Total Revenues	$ 3,216,982	$ 0	$ 3,216,982	$ 2,958,914

Expenses:				
General Government	$ 238,994	$ 0	$ 238,994	$ 202,248
Protection	$ 109,300	$ 0	$ 109,300	$ 84,792
Health/Sanitation	$ 56,277	$ 0	$ 56,277	$ 68,077
Transportation	$ 335,046	$ 0	$ 335,046	$ 323,374
Education	$ 2,116,819	$ 0	$ 2,116,819	$ 2,092,364
Unclassified	$ 96,577	$ 0	$ 96,577	$ 90,001
Assessments	$ 81,943	$ 0	$ 81,943	$ 81,885
Total Expenses	$ 3,034,956	$ 0	$ 3,034,956	$ 2,942,740
Changes in Net Position	$ 182,026	$ 0	$ 182,026	$ 16,174

Revenues by Source - Governmental and Business-Type



Expenditures by Source - Governmental and Business-Type



FINANCIAL ANALYSIS OF THE TOWN'S INDIVIDUAL FUNDS

Governmental Funds

The focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Town's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

At the end of the fiscal year, the Town's governmental funds reported ending fund balances of $2,191,448, a decrease of $56,366 in comparison with the prior year. Approximately 56 percent of this total amount constitutes unassigned fund balance. The remainder is reserved to indicate that it is not available for new spending because it has been committed to liquidate contracts and commitments of the prior fiscal year or for a variety of other purposes.

GENERAL FUND BUDGETARY HIGHLIGHTS

Variances between actual General Fund revenues and expenditures and the final amended budget included the following:

- $19,341 negative variance in real estate and personal property tax. Actual collections were 91.2% of the levy as compared to 90.1% in the prior year. The variance is due to significant discounts and abatements offset by unavailable property tax revenue adjustment due to better collections after the end of this fiscal year.
- $97,661 positive variance in excise tax revenues. This is primarily due to conservative budgeting.
- $183,075 positive variance in other revenues. This is primarily due to conservative budgeting and unbudgeted gain on sale of tax acquired property.
- $65,032 positive variance in assessment and debt service expenditures. This is primarily due to overlay.
- $70,739 positive variance in all other expenditures. This is due to amounts budgeted to increase carry forward reserve balances, conservative budgeting and costs being controlled and maintained within budget.

CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets

The Town's investment in capital assets for its governmental activities amounts to $11,746,107, net of accumulated depreciation of $6,680,287, leaving a net book value of $5,065,820. Current year additions include $88,700 for land and building donation to the Town, $14,361 for land improvements, $346,253 for a fire truck purchase, $43,319 for equipment purchases and $16,976 for town road improvements. There were no current year retirements or impairments. Additional information on the Town's capital assets can be found in Note 4 of the notes to the financial statements on pages 17 - 18 of this report.

Debt

The Town has total bonded debt outstanding of $0 and $160,928 of total outstanding loans that is backed by the full faith and credit of the Town. The outstanding debt decreased $24,551 during the current fiscal year. Additional information on the Town's long-term debt can be found in Note 6 of the notes to the financial statements on page 18 of this report.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Town's finances for all citizens, taxpayers, investors and creditors. This financial report seeks to demonstrate the Town's accountability for the money it receives. Questions concerning any of the information provided in this report or requests for additional information should be addressed to: Town of Sullivan, 1888 U.S. Highway 1, Sullivan, ME 04664.

TOWN OF SULLIVAN, MAINE
STATEMENT OF NET POSITION
JUNE 30, 2018

(Exhibit I)

	Governmental Activities
Assets	
Cash and Cash Equivalents	$271,429
Investments, at Fair Market Value	$1,770,945
Accounts Receivable	$61,644
Taxes Receivable	$285,636
Capital Assets	
Land	$484,300
Other Capital Assets, net of Accumulated Depreciation	$4,581,520
Total Capital Assets	$5,065,820
Total Assets	$7,455,475
Liabilities, Deferred Inflows and Net Position	
Liabilities	
Current Liabilities	
Accounts Payable	$11,338
Loans Payable	
Due within one year	$25,168
Due in more than one year	$135,760
Total Liabilities	$172,266
Deferred Inflows of Resources	
Property Taxes Received in Advance	$22,163
Total Deferred Inflows of Resources	$22,163
Net Position	
Net Investment in Capital Assets	$4,904,892
Restricted	$173,671
Unrestricted	$2,182,482
Total Net Position	$7,261,045
Total Liabilities, Deferred Inflows and Net Position	$7,455,475

The Notes to the Financial Statements are an Integral Part of this Statement.

TOWN OF SULLIVAN, MAINE
STATEMENT OF ACTIVITIES
FOR THE FISCAL YEAR ENDED JUNE 30, 2018

(Exhibit II)

Functions/Programs		*Program Revenues*		*Net (Expense) Revenue and Changes in Net Position*
Primary Government	*Expenses*	*Charges for Services*	*Operating Grants*	*Governmental Activities*
Governmental Activities				
General Government	$238,994	$15,915		($223,079)
Protection	$109,300	$200	$1,733	($107,367)
Health & Sanitation	$56,277	$17,672		($38,605)
Public Transportation	$335,046		$20,000	($315,046)
Education	$2,116,819			($2,116,819)
Unclassified	$96,577	$6,522		($90,055)
Assessments and Debt Service	$81,943			($81,943)
Total Governmental Activities	$3,034,956	$40,309	$21,733	($2,972,913)
Total Primary Government	$3,034,956	$40,309	$21,733	($2,972,913)
General Revenues;				
Tax Revenues, Including Homestead Exemption				$2,552,853
Excise Taxes				$247,482
State Revenue Sharing				$47,035
Interest on Delinquent Taxes				$23,735
Investment Interest				$10,566
Gain on Sale of Tax Acquired Property				$104,556
Fundraisers and Donations				$117,743
Other Revenues				$50,970
Total Revenues				$3,154,940
Changes in Net Position				$182,026
Net Position - Beginning				$7,079,018
Net Position - Ending				$7,261,045

The Notes to the Financial Statements are an Integral Part of this Statement.

TOWN OF SULLIVAN, MAINE *(Exhibit III)*
BALANCE SHEET - GOVERNMENTAL FUNDS
JUNE 30, 2018

	General Fund	Special Revenue Fund	Permanent Fund	Total Governmental Funds
Assets				
Cash	$164,966	$42,045	$64,418	$271,429
Investments, at Fair Market Value	$1,748,295		$22,650	$1,770,945
Accounts Receivable	$61,644			$61,644
Taxes Receivable	$285,636			$285,636
Due from Other Funds			$975	$975
Total Assets	$2,260,541	$42,045	$88,043	$2,390,629
Liabilities, Deferred Inflows & Fund Balances				
Liabilities:				
Accounts Payable	$11,338			$11,338
Due to Other Funds	$975			$975
Total Liabilities	$12,313	$0	$0	$12,313
Deferred Inflows of Resources				
Property Taxes Received in Advance	$22,163			$22,163
Unavailable Property Tax Revenue	$164,705			$164,705
Total Deferred Inflows of Resources	$186,868	$0	$0	$186,868
Fund Balances:				
Nonspendable			$7,119	$7,119
Restricted	$124,506	$42,045		$166,552
Committed	$455,340			$455,340
Assigned	$261,100		$80,924	$342,024
Unassigned	$1,220,412			$1,220,412
Total Fund Balances	$2,061,359	$42,045	$88,043	$2,191,448
Total Liabilities, Deferred Inflows & Fund Balances	$2,260,541	$42,045	$88,043	$2,390,629

Total Fund Balance - Governmental Funds	$2,191,448
Net position reported for governmental activities in the statement of net position is different because:	
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds	$5,065,820
Delinquent taxes are recognized as revenue in the period for which levied in the government-wide financial statements, but are reported as unavailable revenue (a deferred inflow) in governmental funds	$164,705
Some liabilities are not due and payable in the current period and therefore, are not reported in the funds, including loans payable	($160,928)
Net Position of Governmental Activities	$7,261,045

The Notes to the Financial Statements are an Integral Part of this Statement.

TOWN OF SULLIVAN, MAINE *(Exhibit IV)*

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS

FOR THE FISCAL YEAR ENDED JUNE 30, 2018

	General Fund	Special Revenue Fund	Permanent Fund	Total Governmental Funds
Revenues:				
Tax Revenues, Including Homestead Exemption	$2,579,465			$2,579,465
Local Road Assistance	$20,000			$20,000
Excise Taxes	$247,482			$247,482
State Revenue Sharing	$47,035			$47,035
Interest on Delinquent Taxes	$23,735			$23,735
Investment Earnings	$10,386	$100	$80	$10,566
Gain on Sale of Tax Acquired Property	$104,556			$104,556
Fundraisers, Grants and Donations	$114,971	$4,506		$119,477
Other Revenues	$48,107	$1,288	$1,575	$50,970
Total Revenues	$3,195,737	$5,894	$1,655	$3,203,286
Expenditures (Net of Departmental Revenues):				
Current				
General Government	$215,234			$215,234
Protection	$71,866			$71,866
Health & Sanitation	$37,170			$37,170
Public Transportation	$118,643			$118,643
Education	$2,116,819			$2,116,819
Unclassified	$69,202	$11,170	$3,446	$83,818
Assessments and Debt Service	$77,238			$77,238
Debt Service	$29,256			$29,256
Capital Outlay	$509,609			$509,609
Total Expenditures	$3,245,037	$11,170	$3,446	$3,259,652
Excess Revenues Over Expenditures	($49,300)	($5,276)	($1,791)	($56,366)
Beginning Fund Balances	$2,110,659	$47,321	$89,834	$2,247,814
Ending Fund Balances	$2,061,359	$42,045	$88,043	$2,191,448

Reconciliation to Statement of Activities, change in Net Position:	
Net Change in Fund Balances - Above	($56,366)
Delinquent taxes are recognized as revenue in the period for which levied in the government-wide financial statements, but are recorded as unavailable revenue (a deferred inflow) in governmental funds	($26,613)
Bond proceeds provide current financial resources to Governmental Funds, but issuing debt increases long-term liabilities in the Government-Wide Statement of Net Position. Repayment of bond principal is an expenditure in Governmental Funds, but the repayment reduces long-term liabilities in the Government-Wide Statement of Net Position	
This amount represents long-term debt payments	$24,551
Governmental funds report capital outlays as expenditures, while in the statement of activities, the cost of those assets is allocated over the estimated useful lives as depreciation expense.	$509,609
Depreciation expense on capital assets is reported in the Government-Wide Statement of Activities and Changes in Net Position, but they do not require the use of current financial resources. Therefore, depreciation expense is not reported as expenditures in Governmental Funds.	($269,154)
Changes in Net Position of Governmental Activities	$182,026

The Notes to the Financial Statements are an Integral Part of this Statement.

Note 1 - Summary of Significant Accounting Policies

The financial statements of the Town of Sullivan, Maine (the Town) have been prepared in conformity with accounting principles generally accepted in the United States of America, as applied to governmental units (hereinafter referred to as generally accepted accounting principles (GAAP)). The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for the governmental accounting and financial reporting principles. The more significant of the Town's accounting principles are described below.

A. Financial Reporting Entity

The accompanying financial statements present the government of the Town of Sullivan, Maine, which is identified based upon the criteria identified in Governmental Accounting Standards Board (GASB) Statement 14, *The Financial Reporting Entity*. The Town is governed under a Selectmen form of government. The Town engages in a comprehensive range of municipal services, including administrative services, public safety, health and sanitation, transportation, education and cultural services. The financial statements include all operations of the Town. Control or dependence is determined on the basis of budget adoption, taxing authority, funding and appointment of the respective governing board.

B. Government-wide and Fund Financial Statements

The government-wide financial statements (i.e. the statement of net position and the statement of activities) report information on all of the activities of the Town. The material effect of interfund activity has been removed from these statements. *Governmental activities* are normally are supported by taxes and intergovernmental revenues.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. Functional expenses may also include an element of indirect cost, designed to recover administrative (overhead) costs. *Program revenues* include 1) charges to customers or applicants who purchase, use or directly benefit from goods, services or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues.*

Separate financial statements are provided for governmental funds. Major individual governmental funds are reported as separate columns in the fund financial statements.

C. Measurement Focus, Basis of Accounting and Financial Statement Presentation

The government-wide financial statements are reported using the *total economic resources measurement focus* and the *accrual basis of accounting*. Revenues are recognized when transactions occur and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year in which they are levied (i.e. intended to finance). Grants are recognized as revenue as soon as all eligibility requirements have been met.

In the Statement of Activities, amounts reported as program revenues include 1) charges to customers or applicants for goods, services, fines and forfeitures, or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

The governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized when they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the Town considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, including interest on long-term debt, are recorded only when payment is due.

Property taxes, charges for services and interest associated with the current fiscal period are all considered to be susceptible to accrual and are recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the Town.

The Town reports unavailable revenue on its governmental fund financial statements. Unavailable revenues arise when a potential revenue does not meet both the "measurable" and "available" criteria for recognition in the current period. Unavailable revenues also arise when resources are received by the Town before it has a legal claim to them, as when grant monies are received prior to the incurrence of qualifying expenditures. In subsequent periods, when both revenue recognition criteria are met, or when the Town has a legal claim to the resources, the liability for unavailable revenue is removed from the balance sheet and the revenue is recognized.

The Town reports the following major governmental funds:

The general fund is the Town's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The special revenue fund is used to account for the proceeds of specific revenue sources (other than expendable trust or major capital projects) requiring separate accounting because of legal or regulatory provisions or administrative action.

Permanent funds are used to account for assets held in perpetuity and therefore cannot be used to support the Town's own programs, but the investment earnings may be used for designated purposes.

When both restricted and unrestricted resources are available for use, it is the Town's policy to use restricted resources first, then unrestricted resources as they are needed.

D. Assets, Liabilities, Deferred Inflows/Outflows and Net Position or Fund Equity

Deposits

The Town's cash and cash equivalents are considered to be cash on hand, demand deposits and short-tem investments with original maturities of one year or less from the date of acquisition. These investments are not specifically identified with any other fund.

The Town may invest in certificates of deposit, in time deposits, and in any securities in which State of Maine Statutes authorize them to invest in.

Accounts Receivable and Accounts Payable

All material receivables are reported at their gross value and, where appropriate, are reduced by the estimated portion that is expected to be uncollectible.

Because of their spending measurement focus, expenditure recognition for governmental fund types excludes amounts represented by noncurrent liabilities. Since they do not affect current assets, such long-term amounts are not recognized as governmental fund type expenditures or fund liabilities.

Capital Assets

Capital assets, which include property, plant, equipment and infrastructure (e.g. roads, bridges, sidewalks and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the Town as assets with an initial, individual cost of more than $5,000 and an estimated useful life in excess of one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized. Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the asset constructed. Property, plant and equipment is depreciated using the straight line method over the following estimated useful lives:

Assets	*Years*
Buildings	50
Infrastructure	50
Equipment	7-10

Interfund Activity

Interfund receivables and payables arise from interfund activity and is recorded by all funds effected in the period in which transactions are executed.

Deferred Inflows/Outflows of Resources

In addition to assets and liabilities, the statement of net position and the governmental fund balance sheet will report a separate section for deferred outflows and/or inflows of resources. Deferred outflows of resources represent consumption of net position that applies to a future period(s) and therefore will not be recognized as an expense/expenditure until then. Deferred inflows or resources represent and acquisition of net position that applies to future period(s) and therefore will not be recognized as revenue until that time. The Town has no items that qualify as deferred outflows of resources, but it does have an item that qualifies as deferred inflows. This amount is considered unavailable and will be recognized as an inflow of resources (revenue) in the period that the amounts become available.

Long-Term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities. In the fund financial statements, governmental funds recognize the face amount of debt issued as other financing sources.

Governmental Fund Balances

The Town has identified June 30, 2018 fund balances on the balance sheet as follows:

	General Fund	*Special Revenue Fund*	*Permanent Fund*	*Total*
Nonspendable				
Simpson Trust Principal			$1,000	$1,000
Gordon/Blaisdell Cemetery Principal			$6,119	$6,119
Restricted				
State Revenue Sharing	$61,196			$61,196
Local Road Assistance	$29,976			$29,976
Christmas for Kids	$443			$443
Tennis Court	$1,950			$1,950
Fire Dept Pumper Account	$20,386			$20,386
Jaws of Life	$1,902			$1,902
FEMA Grant	$3,217			$3,217
Blaisdell Cemetery	$2,600			$2,600
Gordon Cemetery	$200			$200
York Hill Cemetery	$400			$400
Birchtree Cemetery	$200			$200
Flag Fund	$996			$996
Gordon Cemetery Trust	$840			$840
Johnson Cemetery	$200			$200
Pet Pantry/Pet Project and Bingo		$42,045		$42,045
Committed				
Sullivan Memorial Park Reserve	$807			$807
Bicentennial Reserve	$2,511			$2,511
Emergency Fund Reserve	$2,505			$2,505
Subdivision Ordinance Reserve	$5,051			$5,051
Playground Fund Reserve	$25,209			$25,209

	Property Tax Reserve	$50,000			$50,000
	Fire & Rescue Vehicle Repairs	$26,612			$26,612
	Fire Department Capital Reserve	$37,500			$37,500
	Fire Truck Reserve	$14,599			$14,599
	Gordon's Wharf	$22,297			$22,297
	Gordon's Wharf Capital Imp	$2,000			$2,000
	Paving Reserve	$103,308			$103,308
	Veteran's Memorial Lighting	$470			$470
	Capital Improvements	$145,686			$145,686
	WHCA	$4,730			$4,730
	Grand Theater	$500			$500
	Life Line Food Pantry	$300			$300
	Harbor Master	$2,000			$2,000
	Harbor Boat Ramp	$9,257			$9,257
Assigned					
	Lien Cost & Fees	$1,000			$1,000
	Tree Growth	$80,541			$80,541
	Vending Machine	$462			$462
	Administration	$5,000			$5,000
	Officers Salaries	$10,000			$10,000
	Social Security	$4,351			$4,351
	Computer Equip/Software	$11,529			$11,529
	Tax Maps	$7,100			$7,100
	Municipal Building	$15,000			$15,000
	Animal Control Officer	$2,000			$2,000
	Fire Protection	$25,000			$25,000
	EMT	$1,000			$1,000
	EMT Donation	$5,650			$5,650
	Transfer Station	$15,000			$15,000
	Emergency Street Signs	$301			$301
	Road Maintenance/Culverts	$17,481			$17,481
	Sand & Salt Shed	$5,000			$5,000
	Sand & Salt	$819			$819
	Cemetery Maintenance	$2,000			$2,000
	Perpetual Care	$160			$160
	General Assistance	$5,000			$5,000
	Food Pantry	$4,439			$4,439
	Sumner Memorial Park	$1,000			$1,000
	Sumner Memorial Park Improveme	$11,442			$11,442
	Fire Works - Sullivan Daze	$1,172			$1,172
	Shellfish Administration	$6,150			$6,150
	Friends for a Warmer Town	$3,690			$3,690
	Age Friendly Sullivan	$2,154			$2,154
	Sullivan Daze Auxiliary	$16,658			$16,658
	Simpson Trust			$283	$283
	York Hill Cemetery			$50,133	$50,133
	Gordon/Blaisdell Cemetery			$22,430	$22,430
	Birchtree Cemetery			$8,078	$8,078
Unassigned		$1,220,412			$1,220,412
Total Fund Balances		$2,061,359	$42,045	$88,043	$2,191,448

In accordance with GASB Statement 54, the Town classifies governmental fund balances as follows:

Non-spendable - includes fund balance amounts that cannot be spent either because it is not in spendable form or because of legal or contractual constraints.

Restricted - includes fund balance amounts that are constrained for specific purposes which are externally imposed by providers, such as grantors or creditors, or amounts constrained due to constitutional provisions or enabling legislation.

Committed - includes fund balance amounts that are constrained for specific purposes that are internally imposed by the Town through formal action at the highest level of decision making authority and does not lapse at the end of the year.

Assigned - includes fund balance amounts that are intended to be used for specific purposes that are neither considered Restricted or Committed.

Unassigned - includes fund balance amounts that are not considered to be Non-spendable, Restricted, Committed or Assigned.

The Town considers restricted, committed, assigned and unassigned amounts to be spent in that order when expenditures are incurred for which any of those amounts are available.

The Board of Selectmen are authorized to make assignments pursuant to their appointment. Committed fund balances are determined based on the need of town meeting votes.

Net Position

Net position is required to be classified into three components - net investment in capital assets; restricted; and unrestricted. These classifications are defined as follows:

Net investment in capital assets - This component of net position consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any bonds, mortgages, notes or other borrowings that are attributable to the acquisition, construction, or improvements of those assets.

Restricted - This component of net position consists of restrictions placed on net position use through external constraints imposed by creditors (such as debt covenants), grantors, contributors, or law or regulations of other governments, or constraints imposed by law through constitutional provisions or enabling legislation. The government-wide statement of net position reports $173,671 of restricted net position, of which enabling legislation restricts $0.

Unrestricted - This component consists of net position that does not meet the definition of "restricted" or "net investment in capital assets".

E. Budgetary Accounting

Formal budgetary accounting is employed as a management control for the general fund only. Annual operating budgets are adopted each fiscal year by the registered voters of the Town at their annual Town meeting. Budgets are established in accordance with generally accepted accounting principles. Budgetary control is exercised at the selectman level, since individual department heads do not exist. All unencumbered budget appropriations lapse at the end of the year unless specifically designated by the Board of Selectmen or required by law.

F. Endowments

In the permanent funds, there are established endowment funds of $1,000 for the Simpson Trust Fund and $6,119 for the Gordon/ Blaisdell Cemetery Trust Fund. The investment earnings of these funds are used for the specific purposes that the funds were established for and shall be paid out by order of those persons responsible for administering the funds. State law directs that, subject to the intent of a donor expressed in the gift instrument, an institution may appropriate for expenditure or accumulate so much of an endowment fund as the institution determines is prudent for the uses, benefits, purposes, and duration for which the endowment is established. The current amount available for expenditure is $283 from the Simpson Trust Fund and $22,430 from the Gordon/ Blaisdell Cemetery Trust Fund, which is reported as unrestricted net position in the statements of net position. The initial endowment principal is reported as part of the restricted net position in the statement of net position.

G. Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and

disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Note 2 - Deposits and Investments

Deposits

Custodial credit risk is the risk that in the event of a bank failure, a government's deposits may not be returned to it. The Town's deposit policy for custodial credit risk requires compliance with the provisions authorized by Maine State Statutes. The Town requires that, at the time funds are deposited, there is collateral in place to cover the deposits in excess of the FDIC insurance limits.

State Statutes require banks either to give bond or to pledge government securities (types of which are specifically identified in the Statutes) to the Town in the amount of the Town's deposits. The Statutes allow pledged securities to be reduced by the amount of the deposits insured by the Federal Deposit Insurance Corporation (FDIC).

The financial institution holding the Town's cash accounts is participating in the FDIC Transaction Account Guarantee Program. Under the program, all accounts, including non-interest bearing accounts, are aggregated and are insured up to $250,000 in total by the FDIC. Any cash deposits, including certificates of deposit, in excess of the $250,000 FDIC limits are not covered by collateral and thus, custodial credit risk could exist. In order to avoid leaving deposits in excess of the $250,000 FDIC limits unprotected, the Town has had one of the financial institutions in which they have deposits with purchase collateral in the name of the Town through the Federal Reserve.

At year end, the carrying value of the Town's deposits was $271,429 and the bank balance was $271,429. The Town has no uninsured and uncollateralized deposits as of June 30, 2018.

Investments

Investments are separated into short-term and long-term categories. Within the investment accounts, the short-term investments are held in an account containing certificates of deposit. The long-term investments are held in a brokerage account containing a bond fund. All short-term and long-term investments are recorded based on level 1 inputs and measure on a recurring basis.

Short-term investments	
Certificates of Deposit	$1,748,295
Total short-term investments	$1,748,295
Long-term investments	
Bond fund	$22,650
Total long-term investments	$22,650

The investments are managed by a broker to maximize long-term gain while minimizing volatility. These investments are maintained as a funding source for the cemetery and the Town. Of the total $1,770,945 held in these investment accounts, $1,748,295 represents fund balances for the general fund and $22,650 represents permanent fund reserves.

Investment returns were as follows:

	General Fund	*Permanent Fund*	*Total*
Investment income (loss)	$9,884	($91)	$9,793

Return Objectives

In support of the mission of the Town, the investment assets are to be invested to provide sufficient growth in the form of total return from dividends, income, earnings and price appreciation to meet the Town's requirements and to maintain a balance within the investment account for growth and earnings to fund the reserve funds within the Town.

Risk Parameters

To meet the stated objectives, the entirety of the Town's portfolio is dedicated to an equity position in order to produce long-

term appreciation of principal. The allocation of holdings should reasonably attempt to reduce overall portfolio volatility.

Fair Value

Certain assets are recorded at fair value to provide additional insight into the Town's financial position. These certain assets are measured on a recurring basis. Assets are grouped in three levels, based on the markets in which the assets are traded and the reliability of the assumptions used to determine value. A brief description of each follows:

Level 1 - Valuation is based on quoted prices for identical instruments in active markets

Level 2 - Valuation is based on quoted prices for similar instruments or on prices determined from inactive markets or on model-based techniques

Level 3 - Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market.

Fair values of assets at June 30, 2018 measured on a recurring basis are as follows:

	2018 Fair Value
Quoted prices in active markets (Level 1)	
Certificates of Deposit and Bond Funds	$1,770,945
Total certificates of deposit and bond funds	$1,770,945

Note 3 - Property Taxes

Property taxes were assessed on April 1, 2017 and committed on November 14, 2017. Interest of 7.0% per annum is charged on delinquent taxes. Tax liens are recorded on property taxes remaining unpaid twelve months after the commitment date. Tax liens unpaid for a period of eighteen months expire and the property becomes tax acquired by the Town. For governmental funds, only property taxes which are intended to finance the current fiscal year and collected within 60 days subsequent to year-end are recorded as revenue. Accordingly, $164,705 of the property taxes receivable have been classified as unavailable property tax revenue on the general fund balance sheet.

Note 4 - Capital Assets

Capital asset activity for the year ended June 30, 2018 was as follows:

	Beginning Balance	*Increases*	*Decreases*	*Ending Balance*
Governmental Activities:				
Capital assets not being depreciated				
Land	$484,300			$484,300
Capital assets being depreciated				
Buildings & Improvements	$741,826	$103,061		$844,887
Equipment	$1,059,166	$389,572		$1,448,738
Infrastructure	$8,951,206	$16,976		$8,968,181
Total capital assets being depreciated	$10,752,198	$509,609	$0	$11,261,807
Less accumulated depreciation for				
Buildings & Improvements	$257,925	$16,406		$274,332
Equipment	$619,811	$39,725		$659,536
Infrastructure	$5,533,397	$213,023		$5,746,420
Total accumulated depreciation	$6,411,133	$269,154	$0	$6,680,287
Net capital assets being depreciated	$4,341,065	$240,455	$0	$4,581,520
Governmental Activities, Capital Assets, net	$4,825,365	$240,455	$0	$5,065,820

Depreciation expense was charged to functions/programs of the primary government as follows;

Governmental Activities	
General Government	$7,844
Protection	$37,234
Health and Sanitation	$1,435
Public Transportation, including depreciation of general infrastructure assets	$216,403
Unclassified	$6,237
Total Depreciation Expense - Governmental Activities	$269,154

Note 5 - Interfund Activity

During the course of operations, numerous transactions occur between individual funds that may result in amounts owed between funds. The payables are classified as Due to Other Funds with offsetting receivables classified as Due from Other Funds. At June 30, 2018, the offsetting receivable and payable balances were $975. This balance represents an amount owed to the cemetery trust account from the general fund. The balance for the cemetery trust is expected to be repaid upon need of the funds.

Note 6 - Long-Term Debt

The following is a summary of long-term debt transactions of the Town for the fiscal year ended June 30, 2018:

Long-Term Debt payable at July 1, 2017	$185,479
Long-Term Debt Issued	$0
Long-Term Debt Retired	($24,551)
Long-Term Debt payable June 30, 2018	$160,928

General obligation bonds and notes are direct obligations and pledge the full faith and credit of the Town of Sullivan. Outstanding bonds at June 30, 2018 are as follows:

In July 2013, the Town secured a business loan with Machias Savings Bank for the purpose of purchasing a fire truck. The loan is for $260,000 and will be repaid over ten years with annual payments of $29,255.76, including interest at 2.54%. The balance at June 30, 2018 was $160,928.

Presented below is a summary of debt service requirements along with estimated interest:

Year	*Principal*	*Interest*	*Total*
2019	$25,168	$4,088	$29,256
2020	$25,807	$3,448	$29,256
2021	$26,459	$2,796	$29,256
2022	$27,138	$2,118	$29,256
2023	$27,824	$1,431	$29,256
2024	$28,531	$725	$29,256
	$160,928	$14,606	$175,535

Note 7 - Restricted Net Position

The Town reports restricted net position totaling $173,671 on its statements of net position. This restricted net position represents the nonspendable and restricted fund balances detailed in the Governmental Fund Balances note above.

Note 8 - Risk Management

The Town participates in Public Entity Risk Pools for the purposes of Workers Compensation, Property and Liability Insurance and Unemployment Compensation. The Public Entity Risk Pool is administered by the Maine Municipal Association. The Public Entity Risk Pools were established for the purposes of lowering costs for members and for developing specific programs to control losses. Members pay annual premiums to the Maine Municipal Association for participation in the respective programs.

The Town is exposed to various risk of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions;

injuries to employees; and natural disasters for which it carries municipal and commercial insurance. The Town is not aware of any material actual or potential claim liabilities which should be recorded at June 30, 2018.

Note 9 - Pending Litigation

According to management, there are no matters that would result in material adverse losses, claims or assessments against the Town of Sullivan, Maine through the date of the audit report.

Note 10 - Joint Ventures

A joint venture is a legal entity or other organization that results from a contractual agreement and that is owned, governed or operated by town or more participants as a separate and specific activity subject to joint control in which the participants retain (a) an on-going financial interest or (b) an on-going financial responsibility. The Town is a member of Coastal Recycling Corporation, a not-for-profit corporation established to manage recyclable materials and to provide education on waste reduction and recycling. Complete financial statements for Coastal Recycling Corporation can be obtained from the following address: Coastal Recycling Corporation, P.O. Box 221, Hancock, ME 04640.

TOWN OF SULLIVAN, MAINE *(Exhibit V)*
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF REVENUES AND EXPENDITURES
BUDGET AND ACTUAL - GENERAL FUND
FOR THE FISCAL YEAR ENDED JUNE 30, 2018

	Original Budget	*Final Budget*	*Actual*	*Variance Favorable (Unfavorable)*
Revenues:				
Tax Revenues, Including Homestead Exemption	$2,598,806	$2,598,806	$2,579,465	($19,341)
Local Road Assistance	$0	$0	$20,000	$20,000
Excise Taxes	$149,821	$149,821	$247,482	$97,661
State Revenue Sharing	$46,930	$46,930	$47,035	$105
Interest on Delinquent Taxes	$0	$0	$23,735	$23,735
Investment Interest	$0	$0	$10,386	$10,386
Gain on Sale of Tax Acquired Property	$0	$0	$104,556	$104,556
Fundraisers, Grants and Donations	$0	$0	$26,271	$26,271
Other Revenues	$50,085	$50,085	$48,107	($1,978)
Total Revenues	$2,845,642	$2,845,642	$3,107,037	$261,395
Expenditures (Net of Departmental Revenues):				
General Government	$237,700	$237,700	$220,804	$16,896
Protection	$403,216	$403,216	$426,744	($23,529)
Health & Sanitation	$111,657	$111,657	$74,919	$36,738
Public Transportation	$182,190	$182,190	$135,619	$46,571
Education	$2,116,819	$2,116,819	$2,116,819	($1)
Unclassified	$69,001	$69,001	$74,938	($5,937)
Assessments and Debt Service	$171,525	$171,525	$106,494	$65,032
Total Expenditures	$3,292,108	$3,292,108	$3,156,337	$135,771
Excess Revenues Over Expenditures	($446,466)	($446,466)	($49,300)	$397,166
Beginning Fund Balances	$2,110,659	$2,110,659	$2,110,659	$0
Ending Fund Balances	$1,664,194	$1,664,194	$2,061,359	$397,166

Total Available	*Net Expenditures*	*Audit Adjustments*	*Lapsed Unexpended (Overdraft)*	*Ending Balance*
$74,520	$68,988	$1,998	$2,530	$5,000
$160,531	$141,147	$1,739	$11,123	$10,000
$19,261	$14,911	$0	$0	$4,351
$1,500	$1,085	$0	$415	$0
$9,529	$0	$2,000	$0	$11,529
$8,100	$1,000	$0	$0	$7,100
$55,915	$24,547	$575	$16,943	$15,000
$9,398	$745	($130)	$8,523	$0
$125,000	$0	($75,000)	$0	$50,000
$463,753	$252,422	($68,817)	$39,535	$102,980
$5,200	$2,865	$847	$1,182	$2,000
$124,444	$63,296	$960	$37,108	$25,000
$2,144	$2,144	$0	$0	$0
$37,500	$0	$0	$0	$37,500
$90,168	$0	($75,569)	$0	$14,599
$26,612	$0	$0	$0	$26,612
$8,700	$8,625	$0	$75	$0
$360,000	$345,401	($14,599)	$0	$0
$22,374	$0	($1,988)	$0	$20,386
$1,902	$0	$0	$0	$1,902
$5,300	$5,164	($76)	$61	$0
$684,344	$427,494	($90,425)	$38,426	$127,998
$11,124	$11,124	$0	$0	$0
$3,631	$3,680	$0	($49)	$0
$15,230	$9,296	$0	$4,933	$1,000
$1,550	$0	$4,100	$0	$5,650
$67,672	$40,691	$1,804	$13,785	$15,000
$35,000	$26,032	$0	$8,968	$0
$9,002	$9,002	$0	$0	$0
$143,209	$99,825	$5,904	$27,638	$21,650
$603	$199	($103)	$0	$301
$3,217	$0	$0	$0	$3,217
$103,308	$0	$0	$0	$103,308
$92,500	$92,500	$0	$0	$0
$20,000	$20,649	$18,130	$0	$17,481
$10,000	$1,528	($2)	$3,470	$5,000
$19,690	$18,871	$0	$0	$819
$249,318	$133,747	$18,025	$3,470	$130,126
$2,116,819	$2,116,819	$0	($1)	$0
$2,116,819	$2,116,819	$0	($1)	$0
$77,238	$77,238	$0	$0	$0
$30,000	$29,256	$0	$744	$0
$64,287	$0	$0	$64,287	$0
$171,525	$106,494	$0	$65,032	$0

Total Available	*Net Expenditures*	*Audit Adjustments*	*Lapsed Unexpended (Overdraft)*	*Ending Balance*
$1,945	$983	($500)	$0	$462
$2,000	$50	$0	$0	$1,950
$443	$0	$0	$0	$443
$23,293	$1,008	$12	$0	$22,297
$2,000	$0	$0	$0	$2,000
$9,500	$4,413	$737	$3,824	$2,000
$160	$0	$0	$0	$160
$2,600	$0	$0	$0	$2,600
$200	$0	$0	$0	$200
$400	$0	$0	$0	$400
$200	$0	$0	$0	$200
$1,320	$324	$0	$0	$996
$18,859	$6,278	$0	$7,581	$5,000
$4,439	$0	$0	$0	$4,439
$15,000	$15,000	$0	$0	$0
$750	$750	$0	$0	$0
$1,653	$2,156	$503	$0	$0
$520	$520	$0	$0	$0
$7,001	$7,938	$1,938	$0	$1,000
$3,500	$4,480	$980	$0	$0
$470	$0	$0	$0	$470
$3,600	$3,600	$0	$0	$0
$500	$0	$0	$500	$0
$15,000	$0	($3,558)	$0	$11,442
$3,200	$3,200	$0	$0	$0
$3,483	$3,483	$0	$0	$0
$2,000	$2,000	$0	$0	$0
$1,950	$1,950	$0	$0	$0
$1,500	$673	$85	$912	$0
$5,572	$3,000	($1,400)	$0	$1,172
$180,686	$0	($35,000)	$0	$145,686
$5,915	$0	$235	$0	$6,150
$5,000	$1,937	$0	$1,063	$2,000
$10,117	$860	$0	$0	$9,257
$500	$470	$0	$30	$0
$500	$500	$0	$0	$0
$900	$900	$0	$0	$0
$4,730	$0	$0	$0	$4,730
$800	$800	$0	$0	$0
$1,300	$1,300	$0	$0	$0
$300	$300	$0	$0	$0
$618	$618	$0	$0	$0
$800	$800	$0	$0	$0
$500	$0	$0	$0	$500
$250	$250	$0	$0	$0
$100	$100	$0	$0	$0
$1,300	$1,300	$0	$0	$0
$1,300	$1,000	$0	$0	$300
$500	$500	$0	$0	$0
$600	$600	$0	$0	$0
$500	$500	$0	$0	$0
$5,572	$1,882	$0	$0	$3,690
$4,100	$1,946	$0	$0	$2,154
$23,006	$4,236	($2,112)	$0	$16,658
$840	$0	$0	$0	$840
$200	$0	$0	$0	$200
$383,991	$82,604	($38,080)	$13,911	$249,396
$4,212,960	$3,219,405	($173,394)	$188,011	$632,150

TOWN OF SULLIVAN, MAINE *(Exhibit A-2)*

SCHEDULE OF CHANGES IN UNASSIGNED FUND BALANCE

FOR THE FISCAL YEAR ENDED JUNE 30, 2018

Beginning Unassigned Fund Balance		$1,251,129
Additions:		
Lapsed Accounts (Exhibit A-1)	$188,011	
Decrease in Unavailable Property Tax Revenue	$26,613	
Supplemental Taxes	$2,729	
Excise Taxes (Net of Appropriations)	$94,755	
Boat Excise	$2,906	
Interest and Lien Costs on Delinquent Taxes	$23,718	
Interest Earned	$10,252	
Gain on Sale of Tax Acquired Property	$104,556	
Other Revenues	$10,891	
Total Additions		$464,431
Reductions:		
Appropriations from Unassigned Fund Balance	$446,466	
Abatements and Discounts Granted	$48,682	
Total Reductions		$495,148
Ending Unassigned Fund Balance		$1,220,412

TOWN OF SULLIVAN, MAINE *(Exhibit A-3)*

SCHEDULE OF VALUATION, COMMITMENT AND COLLECTIONS

FOR THE FISCAL YEAR ENDED JUNE 30, 2018

Valuation:		
Real Property	$197,700,260	
Personal Property	$549,200	
Total Valuation		$198,249,460
Mill Rate		$0.01285
Tax Commitment		$2,547,506
Collections and Adjustments:		
Cash Collections	$2,330,816	
Supplemental Taxes	($2,729)	
Abatements Granted	$10,241	
Refunds of Overpayments	($13,850)	
Total Collections and Adjustments		$2,324,477
Uncollected Taxes June 30		$223,028

TOWN OF SULLIVAN, MAINE *(Exhibit A-4)*
SCHEDULE OF APPROPRIATIONS
FOR THE FISCAL YEAR ENDED JUNE 30, 2018

Revenues:		
Tax Commitment	$2,547,506	
Motor Vehicle Excise	$149,821	
State Revenue Sharing	$46,930	
BETE	$85	
Property Tax Reserve	$75,000	
Unassigned Fund Balance	$446,466	
Tree Growth	$50,000	
Homestead Exemption	$51,300	
Fire Truck Reserve	$90,168	
Capital Improvement Reserve	$35,000	
Total Revenues		$3,492,276
Expenditures (See Exhibit A-1 for Detail):		
General Government	$312,700	
Protection	$493,384	
Health & Sanitation	$111,657	
Public Transportation	$182,190	
Education	$2,116,819	
Unclassified	$104,001	
Assessments and Debt Service	$171,525	
Total Expenditures		$3,492,276

TOWN OF SULLIVAN, MAINE *(Exhibit B-1)*

COMBINED BALANCE SHEET - PERMANENT FUNDS

JUNE 30, 2018

Assets	*York Hill Cemetery Trust*	*Gordon/Blaisdell Cemetery Trust*	*Birchtree Cemetery Trust*	*Simpson Trust*	*Total*
Cash	$26,508	$28,549	$8,078	$1,283	$64,418
Investments, at Fair Market Value	$22,650				$22,650
Due from Other Funds	$975				$975
Total Assets	$50,133	$28,549	$8,078	$1,283	$88,043
Fund Balances					
Restricted for Endowment		$6,119		$1,000	$7,119
Unrestricted	$50,133	$22,430	$8,078	$283	$80,924
Total Fund Balances	$50,133	$28,549	$8,078	$1,283	$88,043

TOWN OF SULLIVAN, MAINE *(Exhibit B-2)*

COMBINED STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - PERMANENT FUNDS

FOR THE FISCAL YEAR ENDED JUNE 30, 2018

	York Hill Cemetery Trust	*Gordon/Blaisdell Cemetery Trust*	*Birchtree Cemetery Trust*	*Simpson Trust*	*Total*
Revenues					
Unrealized Gain/(Loss) on Marketable Securities	($1,666)				($1,666)
Interest and Dividends	$1,638	$77	$26	$4	$1,745
Other Revenues	$1,575				$1,575
Total Revenues	$1,548	$77	$26	$4	$1,655
Expenditures					
Expenses	$3,446				$3,446
Total Expenditures	$3,446	$0	$0	$0	$3,446
Excess Revenues Over Expenditures	($1,898)	$77	$26	$4	($1,791)
Beginning Fund Balances	$52,031	$28,472	$8,053	$1,279	$89,834
Ending Fund Balances	$50,133	$28,549	$8,078	$1,283	$88,043